



ADDENDUM NO. 3 TO ALL OFFERORS:

Reference: Request for Proposal: **RFP# 7710MS**

Commodity: **Security Operations Center and Managed Detections & Response**

Dated: **November 16, 2022**

All offerors are required to acknowledge all RFP addenda in their proposals.

3rd Round of Questions and Answers

1. Q: What is the total number of Windows, Linux, MacOS machines in the environment? (Laptops, Desktops, Servers (physical or virtual), VDI sessions, etc.?)

A: See Technology Summary

2. Q: How many total data centers does Virginia Lottery operate? Primary/Backup or Active/Active, etc....

A: See Technology Summary

3. Q: What is the speed of the Internet connection at each data center? (100MBps, 500MBps, 1GBps, etc....)

A: 1GB

4. Q: What is the backend core switching speed? (1GBps, 10GBps, 40GBps, etc.)

A: 40GB

5. Q: In terms of routing out to the Internet, do all offices/locations go to the Internet through the data centers internet connections?

- Goal here is to inspect all outgoing/incoming traffic, so does all traffic to the Internet go through a choke point like a data center Internet Connection?
- Or does each location/office access the Internet directly, without going through a data center?
- If so... how many offices access the Internet directly? And what is the Internet speed of each office location?



A: Inspection of internet traffic is not in scope for this RFP.

6. Q: What is the total amount of log data collected daily currently? 50GB per day? 100GB per day? 200GB per day? Etc....

A: Unknown, this is a new installation of Sentinel SIEM.

7. Q: IS Virginia Lottery interested in new advanced approaches to cybersecurity which are not dependent on logs. (Keeping in mind the average time to detect a threat in the logs in 8+ months) and the largest organizations like Capital One, Equifax, etc. were unable to detect their threats in the logs.

A: We are always interested in new solutions but please respond to the requirements outlined in the RFP

8. Q: Is Virginia Lottery interested in full packet level network DVR like capabilities?

A: No, we have similar capabilities, not part of the scope of this RFP

9. Q: Is Virginia lottery interested in deceptions technology?

A: Not in scope of this RFP

10. Q: Is Virginia lottery interested in a solution where incident response, incident containment, incident forensics are inclusive?

A: No, please see pricing schedule to determine how pricing should be broken out

11. Q: Since collecting log data doesn't work that well, is the Virginia Lottery interested in an advanced solution which hyper-converges real-time network and endpoint monitoring to provide actual validated outcomes?

A: Please see respond to the requirements outlined in the RFP

12. Q: Is Virginia Lottery interested in new advanced approaches to cybersecurity?

A: We are always interested in new solutions but please respond to the requirements outlined in the RFP

13. Q: Our question refers to RFP section IV Proposal Preparation and Submission Requirements: B Specific Proposal Requirements: Section 6. Small, Women owned and Minority Business (Page 11). The section asks for Small Business Name a Certification Number.

The Commonwealth of Mass issues MBE certifications, however they do not have certification numbers. Can we submit the certification document as a reference to satisfy the certification number requirement?

If so, will this reference document count against the 25 page submission limit?



A: Only companies registered with the Virginia Department of Small Business and Supplier and Diversity (SBSD) are considered SWaM companies for this solicitation.

14. Q: I see that the contract award is slated for March 2023, but what is the implementation timeframe for the service?

A: We anticipate work to begin as soon as the Contract is awarded

15. Q: In order to adequately price for this, how many users will be using this service?

A: Please see addendum #2

16. Q: Can you elaborate on the “announcement of award.” What do you mean by this?

A: Notice of Award will be posted on eVA and www.VALOTTERY.com



Virginia Lottery | 600 E. Main St. | Richmond, VA 23219 | ph: 804.692.7100 | fax: 804.692.7102 | valottery.com